



ASSOCIATION OF BROKERS AND YACHT AGENTS – ANNUAL CONFERENCE

THE RESPONSIBILITIES OF A YACHT BROKER

Tuesday 12th March 2019

Southampton Football Club,
St Mary's Stadium, Britannia Rd, Southampton, SO14 5FP

P R O G R A M M E

- 9.30am Coffee and Pastries
- 10.15 **INTRODUCTION** by the Chairman of ABYA, James Lumley
- 10.30 **Yacht finance, Title paperwork and GDPR** – current issues including registration.
Kris Garner, Director, General Yachting & Leisure Finance, Société Générale and Russell Kelly from LA Marine, Solicitors, Southampton will lead an open forum discussion on these currently very important issues. We hope a representative of the UK Registry will also be joining us. Please send in any questions beforehand that you would like to put forward – info@ybdsa.co.uk
- 12.30 Lunch
- 13.30 **IPV Code** – the **Intended Pleasure Vessel** code became law on 1st January. Ian Lardner, MCA Head of Marine Technology, will explain brokers, charterers and delivery skippers/companies' responsibilities under the new code. (The code is aimed at boats normally in private use but when they are eg being sold the sea trial becomes a commercial activity - for seller, broker and surveyor. The code provides a legal way forward).
- 14.30 Tea
- 15.00 **Tonnage Measurement** – Add value to your brokerage services! Tony Tucker (YDSA surveyor) will talk through the mechanics of undertaking tonnage measurements on sail and motorboats so brokers can apply to undertake these as an additional service to their business.
- 16.15 **CLOSE OF CONFERENCE**

3 CPD Points